

Non Profit Organization Cuts Annual IT Budget in Half



The Challenge

Due to **lack of in-house IT expertise and time pressures**, this nonprofit organization **had been maintaining outdated and expensive IT infrastructure** for many years.

It was not until a new CFO was brought in and **looked at what the organization was spending on their IT** (way too much!) that they brought in Ntiva to perform an expert IT evaluation of the situation.

The Solution

The **existing infrastructure was overly complex** for the job that needed to be done, likely because at the time it was built there was not much else available. The system had been working fine for years, and they had a standing budget to maintain it.

There were **layers of hardware and software** in place including multiple third party applications from different vendors, all with **expensive maintenance and support contracts** in place.

The **older technology was also very difficult and frustrating for employees** to use, resulting in the employees dreaming up their own 'workarounds' which was not ideal from a security viewpoint.

Ntiva peeled back the excess that had been built up and replaced it with **newer and simpler technology, leveraging cloud services and more cost-effective software for their data storage and access.**



The Impact

Every day we see businesses of all types **maintaining outdated systems**, as well as **paying for resources they simply aren't using.**

We recommend that **at least every few years an IT budget and spending analysis be performed**, to evaluate the efficiency of existing systems.

As technology changes so fast, there are often many improvements that can be made with respect to enhanced accessibility, performance, security, redundancy and manageability, and in many cases **at a lower cost.**

It pays to have a strategic IT consultant come in and take a look!

In the case of this nonprofit organization, **their annual IT budget was cut from \$1.2 million to \$450k** by drastically reducing spend on hardware, software and headcount.

The organization decided to take advantage of managed IT services from Ntiva on an ongoing basis, **benefiting from the economies of scale an IT service provider can offer when it comes to daily maintenance** - along with the peace of mind that comes with managed services!