Government Contractor Lowers IT Expenses by 30%

The Challenge

A busy government contractor in Washington, D.C. had a **small, in-house IT team who were getting overwhelmed** by day-to-day support requests.

This meant **the IT team did not have the time to keep up with** increasingly complex requirements, let alone find the time to tackle specialty projects such as upgrading outdated systems.

Old, expensive to maintain software and hardware were still in place, **costing the firm unnecessary IT dollars** on an ongoing basis.

The Solution

Ntiva was called in on a project basis to do a **complete audit** of their existing infrastructure and operations.

After a deep dive investigation, a **strategy was presented to simplify their core network**, with a big focus on streamlining their data center.

Outdated hardware and software in their data center was eliminated by server consolidation and virtualization, **lowering their total cost of ownership by at least 30%.**

Comprehensive training was delivered to the IT staff, along with detailed documentation of all physical and virtual elements, so that **they could maintain operations going forward**.

The Impact

One of the crucial items that had been **overlooked was a robust security implementation.**

Every business needs a bullet proof cyber security strategy, but **government contractors in particular are subject to strict compliance** when working with Federal agencies.

Any contractor or sub-contractor who does business with the federal government is responsible for complying with a long list of legal requirements, **and cyber security is top of that list.**

One of the key missing elements was a compliant data backup and disaster recovery solution, which **Ntiva proposed and implemented to ensure compliance with the current government standards.**

Updating the outdated software and hardware in the data center not only **saved on IT expenses**, but made a big difference to **employee productivity**, and **eased the burden on the small IT team.**

The contractor is now in a solid place to **manage their IT operations with confidence**, is up to date with **compliance needs**, and continues to **use Ntiva as an ongoing IT consultant** for major decisions and projects.